# Virtus GF SGA Global Growth Fund

Inception Date (Class D Acc)	01/31/17
Domicile	Ireland
UCITS IV	Yes
Valuation	Daily
On-going Charges (Class D Acc)	0.91%
Base Currency	USD
Convenience Pricing	EUR, GBP, NOK
Index Name	MSCI ACWI NTR
Total Net Assets (mm)	\$1582.49
SFDR	Article 8

#### ANNUAL PERFORMANCE (%) Past performance does not predict future returns.

	2023	2022	2021	2020	2019	2018
Class D	27.03	-26.25	8.47	28.72	32.31	-2.14
Index	22.20	-18.36	18.54	16.25	26.60	-9.41

The following performance is additional to, and should be read only in conjunction with, the performance data presented above.

#### AVERAGE ANNUAL TOTAL RETURNS (%) Past performance does not predict future returns.

As of 03/31/24	1 Month	3 Months	Year to Date	1 Year	3 Years	5 Years	Since Inception
Class D	0.26	5.45	5.45	22.72	1.65	9.25	12.28
Index	3.14	8.20	8.20	23.22	6.96	10.92	10.61

Performance data quoted represents past results. Past performance is no guarantee of future results and current performance may be higher or lower than the performance shown. Investment return and principal value will fluctuate so your shares, when redeemed, may be worth more or less than their original cost. Please visit www.virtusglobalfunds.com for performance data current to the most recent month-end.

Class D Acc total expense ratio is 0.91%.

Average annual total return reflect the change in share price, operating expenses and the reinvestment of dividends and capital gains. There are no entry fees for this share class. Fees and expenses vary among share classes and other share classes do carry entry charges. Please visit www.virtusglobalfunds.com for full fee schedule. For Fund Performance for other share classes, please see the Virtus Global Funds Performance.

CHARACTERISTICS	Fund	Index	I
Avg. Weighted Market Cap (bn)	\$438.7	\$466.7	Ċ
Median Market Cap (bn)	\$76.9	\$6.4	-
3-Year EPS Growth Rate	17.7%	20.2%	
Forward Price/Earnings	27.3x	18.4x	0
Price/Sales	6.5x	4.5x	-
Operating Margin	11.4	7.4	
Active Share	85.5%	-	
Total # of Holdings	34	2841	

MARKET CAP BREAKDOWN (\$BN)	Invested Assets (%)
\$1-15	0.93
\$15-50	25.89
\$50-100	23.08
\$100+	50.09



Invested

#### TOP 10 HOLDINGS

	Assets (%)
Microsoft Coporation	5.48
Amazon.com, Inc.	4.98
Visa Inc. Class A	4.52
HDFC Bank Limited Sponsored ADR	4.01
Workday, Inc. Class A	3.58
Novo Nordisk A/S Class B	3.51
S&P Global, Inc.	3.39
Intuit Inc.	3.33
Canadian Pacific Kansas City Limited	3.27
Aon Plc Class A	3.15
Total	39.21

SECTOR ALLOCATION	Invested Assets(%)	Index (%)
Information Technology	25.71	23.68
Financials	22.27	16.06
Health Care	21.05	11.14
Consumer Discretionary	12.84	10.90
Consumer Services	5.68	7.56
Communication Staples	5.08	6.43
Industrials	3.27	10.80
Real Estate	2.12	2.20
Materials	1.98	4.23
Utilities	0.00	2.46
Energy	0.00	4.55

#### Invested COUNTRY ALLOCATION Assets (%) Argentina 2.94 Canada 3.27 China 0.93 Denmark 3.51 Hong Kong 1.92 7.06 India Ireland 2.94 Netherlands 4.73 Switzerland 2.98 Thailand 2.05 France 1.95 United Kingdom 1.98 United States 63.74

As of 03/31/2024 Sectors, countries, and holdings are subject to change.

#### SUB-INVESTMENT MANAGER Sustainable Growth Advisers (SGA)



Founded in 2003, Sustainable Growth Advisers is a growth equity manager focused on high-conviction U.S., global, emerging markets, and international large-cap portfolios.

#### INVESTMENT PROFESSIONALS

#### Hrishkesh (HK) Gupta

Portfolio Manager Industry Start Date: 2009 Start Date as Fund Portfolio Manager: 2021

## Rob Rohn

Portfolio Manager Industry Start Date: 1983 Start Date as Fund Portfolio Manager: 2017

#### Kishore Rao

Portfolio Manager Industry Start Date: 1997 Start Date as Fund Portfolio Manager: 2022

#### INVESTMENT OBJECTIVE

SGA strives to identify differentiated high-quality global businesses that offer strong pricing power, recurring revenue streams, long runways of growth, strong cash flow generation, and management teams that have proven to be good stewards of capital. Companies that possess such characteristics form SGA's Qualified Company List of approximately 120 businesses. From it, a concentrated portfolio of 25-35 stocks is created based on an analysis of the cash flow-based valuation of the candidate companies and the long-term investment opportunity they offer. The Virtus SGA Global Growth Fund "Fund" has adhered to its policy objective.

- Investors invest in shares of the Fund. The Fund is suitable for long term investors seeking capital
  appreciation and prepared to accept a moderate to high level of volatility.
- The Fund is actively managed. The Fund uses the MSCI AC World Index (net) as a comparator benchmark but not to constrain portfolio composition or as a target for performance.

#### A NOTE ABOUT RISK:

The investments of the Fund are subject to investment risks and normal market fluctuations, including the possible loss of the principal amount invested. The value of the investments of the Fund and the income from them can fall as well as rise and investors may not get back the amount originally invested. Past performance and any forecasts made are not a guide to future returns and may not be repeated. Any forecast, projection or target is indicative only and is not guaranteed in any way. All quoted Fund returns are net of fees. Adverse movements in currency exchange rates can result in a decrease in return or loss of capital. Investments in the portfolio may be fully hedged into the Fund's base currency potentially reducing currency risks but this may expose the portfolio to other risks such as a default of a counter-party. Any dividends that the Fund receives may be subject to withholding tax.

Investors should carefully read and consider the latest available version of the relevant Key Investor Information Document ("KIID"), the most recent supplement for the Fund, and the Prospectus for the Company and the latest annual and semi-annual reports for full details of the Fund's investment objectives, risks, charges and expenses and before making a decision to invest. Neither VIA nor SGA have considered the suitability of this investment against your individual needs and risk tolerance. To ensure you understand whether the Fund is suitable, please read the relevant KIID. Any decision to invest must be based solely on the information Document and the latest half yearly report and unaudited accounts and/or annual report and audited accounts. We strongly recommend you seek independent professional advice prior to investing. If, after reading this factsheet, you have any questions or would

#### INVESTMENT PROCESS

### Step 1: Qualified Company List

SGA analyzes thousands of businesses to arrive at approximately 120 companies that qualify for investment. The focus is on companies with earnings and revenue growth at a significantly higher level than that of the average stock in the MSCI ACWI Index.

#### Step 2: Evaluate Growth Trajectory

## Through analysis of:

- > Pricing Power
- Recurring Revenues
- Global Opportunity
- Financial Strength
- > Management Strength

#### Step 3: Valuation

Cash flow is the ultimate arbiter of value for SGA. They focus on two metrics:

 A 10-year discounted cash flow model.
 Enterprise Yield: the true free cash flow available to shareholders divided by total market cap.

like any additional information, please contact your financial advisor. Copies of the Prospectus, KIIDs and the annual and semi-annual reports relating to the Fund may be obtained from the Company and inspected at the registered office of the Company during usual business hours on a business day or at www. virtusglobalfunds.com. Any prices or quotations contained therein are indicative only.

Information on the investment returns given in this document are based solely upon historical Fund performance. The information in this communication has been prepared in good faith; it does not purport to be comprehensive.

All details in this document are provided for marketing and information purposes only and should not be misinterpreted as investment advice or taxation advice. Nothing in this document should be taken as an express or implied indication that this document is an offer or recommendation to buy or sell shares in the Fund. You should not act or rely on this document but should seek independent advice and verification in relation to its contents. Neither VIA nor SGA accepts any liability or responsibility whatsoever for any consequential loss of any kind arising out of the use of this document or any part of its contents. The views expressed in this document are those of VIA and SGA and these are subject to change without notice.

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#### IMPORTANT RISK CONSIDERATIONS:

1. Foreign Investing: Investing in foreign securities subjects the portfolio to additional risks such as increased volatility; currency fluctuations; less liquidity; less publicly available information about the foreign investment; and political, regulatory, economic, and market risk.

2. Investment Risk: Investing is subject to risk, including the risk of possible loss of principal.

3. Issuer Risk: The portfolio will be affected by factors specific to the issuers of securities and other instruments in which the portfolio invests, including actual or perceived changes in the financial condition or business prospects of such issuers.

4. Liquidity: Certain instruments may be difficult or impossible to sell at a time and price beneficial to the portfolio, which could impact the ability to meet redemption requests upon demand.

5. Large Company Stocks: The market price of equity securities may be affected by financial market, industry, or issuer-specific events. Focus on a particular style or on small or medium-sized companies may enhance that risk.

6. Securities: Securities selected the portfolio may not perform to expectations. This could result in underperformance compared to other funds with similar investment objectives.

7. Prospectus: For additional information on risks, please see the fund's prospectus.

#### South Africa:

This is a **Minimum Disclosure Document & General Investor Report**. Collective Investment Schemes in Securities (CIS) should be considered as medium to long-term investments. The value may go up as well as down and past performance is not necessarily a guide to future performance. CIS's are traded at the ruling price and can engage in scrip lending and borrowing. The collective investment scheme may borrow up to 10% of the market value of the portfolio to bridge insufficient liquidity. A schedule of fees, charges and maximum commissions is available on request from the Investment Manager. There is no guarantee in respect of capital or returns in a portfolio. A CIS may be closed to new investors in order for it to be managed more efficiently in accordance with its mandate. CIS prices are calculated on a net asset basis, which is the total value of all the assets in the portfolio including any income accruals and less any permissible deductions (brokerage, STT, VAT, auditor's fees, bank charges, trustee and custodian fees and the annual management fee) from the portfolio divided by the number of participatory interests (units) in issue. Forward pricing is used. The Fund's Total Expense Ratio (TER) reflects the percentage of the average Net Asset Value (NAV) of the portfolio that was incurred as charges, levies and fees related to the management of the portfolio. The issue date for this factsheet is the 12th April 2024.

#### **MDD Glossary**

Annualised Performance: Annualised performance shows longer term performance rescaled to a 1-year period. Annualised performance is the average return per year over the period. Actual annual figures are available to the investor on request. Highest and Lowest Return: The highest and lowest returns for any 1-year period since inception have been shown.

NAV: The net asset value represents the assets of a Fund less its liabilities.

Sharpe Ratio: The Sharpe Ratio is used to indicate the excess return the portfolio delivers over the risk free rate per unit of risk adopted by the fund.

Standard Deviation: The deviation of the return stream relative to its own average.

Max Drawdown: The maximum peak to trough loss suffered by the Fund since inception.

Max Gain: Largest increase in any single month.

% Positive Month: The percentage of months since inception where the Fund has delivered positive return.

Volatility: Volatility is a statistical measure of the dispersion of returns for a given security or market index.

#### Asset Allocation as of 03/31/24

Equity 97.32%, Cash 2.68%. There were no material changes in the asset allocation in comparison with Q4.

#### **Total Expense Ratio (TER)**

With regard to TER, a representative figure for the fund is 0.91% (for the 0.75% AMC share classes). A high TER does not necessarily imply a poor return, nor does a low TER imply a good return. The current TER cannot be regarded as an indication of future TERs. The breakdown of TER is as follows: Management fee: 0.75; Performance fee: 0%; Transaction cost: 0%; Audit fees: 0.0%; Other costs: 0.16%; VAT: 0%; with Total TER being 0.91%.

#### Rolling Return (ISIN: IEOOBDR6MJ45)

The highest rolling 1-year return for the Fund is 76.91% (1-year rolling from 3/23/20 to 3/23/21), with the lowest return being -34.86% (1-year rolling from 09/24/2021 to 09/26/2022).

#### Fund Risk:

Lower risk						Higher risk
Typically lower rewards					Typically hig	her rewards
1	2	3	4	5	6	7

The above risk category is not guaranteed and is likely to shift over time where the Investment Manager proposes to move to lower risk levels if it believes market conditions are going to deteriorate. However investors should note that moving to lower risk levels will not eliminate risk altogether. The Investment Manager's strategy generally defines risk as the probability of permanently losing capital over a five-year period.

The Fund, due to the global nature of its investments, will hold assets in currencies other than the Fund's base currency, which is the U.S. dollar. The value of these assets will not only be affected by movements in the underlying markets but also by movement in the value of the currency in which they are held. The Investment Manager does not intend to seek to hedge this currency risk. For further detail please see the "Risk Factors" section of the Prospectus for the Company.

Where foreign securities are included in a portfolio there may be potential constraints on liquidity and the repatriation of funds, macroeconomic risks, political risks, foreign exchange risks, tax risks, settlement risks; and potential limitations on the availability of market information. The investor acknowledges the inherent risk associated with the selected investments and that there are no guarantees. Please note that all documents, notifications of deposit, investment, redemption and switch applications must be received by BNY Mellon Fund Services (Ireland) Limited, by or before 13:00 (SA), to be transacted at the NAV (defined above) price for that day. Where all required documentation is not received before the stated cut off time BNY Mellon shall not be obliged to transact at the NAV price as agreed to.

Performance has been calculated using net NAV to NAV numbers with income reinvested. The performance for each period shown reflects the return for investors who have been fully invested for that period. Individual investor performance may differ as a result of initial fees, the actual investment date, the date of reinvestments and dividend withholding tax. Full performance calculations are available from the Investment Manager on request.

For any additional information such as Fund prices or application forms please go to www.virtusglobalfunds.com or contact Campion Capital Limited on +442073174433.

#### INDEX DEFINITION

Index: The MSCI AC World Index (net) is a free float-adjusted market capitalization-weighted index that measures equity performance of developed and emerging markets. The index is calculated on a total return basis with net dividends reinvested. The index is unmanaged, its returns do not reflect any fees, expenses, or sales charges, and is not available for direct investment.

#### GLOSSARY

Avg. Weighted Market Cap (bn): Sum of each security's weight within the fund (or index) multiplied by the security's market capitalization. **3-Year EPS Growth Rate:** Average of earnings per share growth for latest 3-year period. Forward Price/ Earnings: Per share stock price divided by projected future 12-months earnings per share. **Price/Sales:** A valuation ratio that compares a company's stock price to its revenues. **Gross Margin:** A financial ratio indicating the percent of sales the company retains after incurring the direct costs associated with producing the goods and services it sells. Weighted harmonic average of the gross margin for the underlying portfolio holdings. **Active Share:** A measure of the percentage of stock holdings in a manager's portfolio that differ from the benchmark index.

#### FUND CODES

Class	ISIN	Bloomberg
USD A Acc	IE00BDR6MB68	SGGEGAA
USD D Acc	IE00BDR6MJ45	SGGEGDA
USD D Inc	IE00BDR6MK59	SGGEGDI
GBP E Acc	IE00BDR6ML66	SGGEGEA
GBP E Inc	IE00BDR6MM73	SGGEGEI
EUR F Acc	IE00BDR6MN80	SGGEGFA
USD I Acc	IE00BMBWV835	SGGEGIU
USD J Acc	IE00BM9G7C35	SGGEGJA
USD J Inc	IE00BMFZRT11	SGGEGJI
GBP K Inc	IE00BM9G7D42	SGGEGKI
EUR L Acc	IE00BM9G7F65	SGGEGLA
EUR M Acc	IE000SOHBW78	SGGBREA
GBP M Acc	IE000HZR3Q53	VITHYKM
USD M Acc	IE000NL9UX40	VIRTUSD
NOK M Acc	IE000Q9KNH91	VIRTYIW
NOK M Acc	IE000BEMXWX1	VISGMUN
CAD M Acc	IE000Q9Z2005	VISGMUC
USD R Acc	IE00BMBWV942	SGGEGRU

#### Contact Details:

#### **Investment Manager: Virtus Investment Advisers**

Physical Address: One Financial Plaza, Hartford, CT 06103, Telephone Number: +1-800-243-1574, Website: www.virtus.com

#### Sub-Investment Manager: Sustainable Growth Advisers

Sustainable Growth Advisers is registered with the SEC (SEC file number: 801-62151). Physical Address: 301 Tresser Blvd, Suite 1310, Stamford, CT 06901, Telephone Number: +1-203-348-4742, Website: www.sgadvisers.com

### Manager: KBA Consulting Management Limited

Physical Address: 5 George's Dock IFSC, D01 X8N7, Dublin, Ireland, Telephone Number: +353 1 668 7684, Website: www.kbassociates.ie

#### **Distributor: VP Distributors, LLC**

Physical Address: One Financial Plaza, Hartford, CT 06103, Telephone Number: +1-800-243-1574, Website: www.virtus.com

#### Sub-Distributor: Campion Capital

Physical Address: 1 Marylebone High Street, London, W1U 4LZ, Telephone Number: +44 207 317 4433, Website: www.campioncapital.com Campion Capital Limited (including its directors, employees and representatives) or a connected person may have positions in or options on the securities detailed in this report, and may buy, sell or offer to purchase or sell such securities from time to time, subject to restrictions imposed by internal rules. Campion Capital is authorised by the Financial Conduct Authority (Licence Number 230196) Campion Capital Iberia AV SAU is a Subsidiary of Campion Capital Ltd. Register under the C.N.M.V. of Spain. Reg. nº 308.

Physical Address: C/López de Hoyos 6 P5 28006, Madrid. Telephone Number +34 9191542745, Website: www.campioncapitaliberia.com

#### Representative Office: Prescient Management Company

Prescient Management Company (RF) (PTY) LTD is registered and approved under the Collective Investment Schemes Control Act (No. 45 of 2002). Registration Number 2002/022560/07. Physical Address: Prescient House, Westlake Business Park, Otto Close, Westlake, 7945, South Africa, Telephone Number: +27 2170 03600

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Please refer to the relevant Fund's current prospectus and to the PRIIPS KID/KIID before making any final investment decision. These documents along with the summary of investor rights are available and can be obtained from globalfunds virtus com. Each Fund's Prospectus (and the UCITS KIID for UK investors) is available in English. The PRIIPS KIDs are available in one of the official languages of each of the EU Member States into which each sub-fund has been notified for marketing under the Directive 2009/65/EC (the UCITS Directive). The summary of investor rights is in English. The sub-funds of each Fund are currently notified for marketing into a number of EU Member States under the UCITS Directive. Such notifications can be terminated for any share class and/or sub-fund of any Fund at any time using the process contained in Article 93a of the UCITS Directive. In such circumstances, Shareholders in the affected Member State will be notified of this decision and will be provided with the opportunity to redeem their shareholding in the Fund free of any charges or deductions for at least 30 working days from the date of such notification. The Funds have not been registered under the United States Investment Company Act of 1940, as amended, or the United States Securities Act of 1933, as amended. The Funds are not available for sale in the U.S. or to U.S. Persons.

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#### SGA has engaged Campion to promote/endorse SGA's business for cash compensation on business that is awarded to SGA. Campion's pecuniary incentive to promote SGA's business may be perceived as a conflict of interest.

i. Upon SGA being awarded business resulting from Campion's endorsement/promotional activities Campion shall be entitled to receive from SGA cash compensation equal to either 12.5% or 25% (depending on the nature of the introduction) of the fee received by SGA from such business for the duration of such relationship; and

ii. A statement disclosing any other material conflict of interest that Campion may have because of its relationship with SGA (if any).